

Message Text

UNCLASSIFIED

PAGE 01 MONTEV 01360 242008Z
ACTION ARA-14

INFO OCT-01 ISO-00 EB-08 /023 W
-----042612 250154Z /73

R 241901Z APR 78
FM AMEMBASSY MONTEVIDEO
TO ATLANTIC MARINE COMPANY
FT. GEORGE ISLAND
JACKSONVILLE, FLA. 32226
MR. SIDNEY JENKINS, MANAGER
INFO SECSTATE WASHDC 6309
USDOC WASHDC

UNCLAS MONTEVIDEO 1360

E.O. 11652: NA
TAGS: BEXP, UY
SUBJ: SALES OPPORTUNITIES FOR FISHING BOATS IN URUGUAY

1. THE EMBASSY HAS BEEN APPROACHED BY MR. JOSE M. MAGGIOLO,
DIRECTOR OF YOUR LOCAL AGENT, MAZATLAN REPRESENTACIONES OF
MONTEVIDEO, ASKING US TO INFORM YOU OF THE NAMES AND ADDRESSES
OF SEVERAL U.S. FINANCIAL INSTITUTIONS INTERESTED IN FINANCING
THE PURCHASE OF AMERICAN-MADE OCEAN GOING STERN TRAWLERS
BY URUGUAYAN FIRMS.

2. IT IS OUR UNDERSTANDING THROUGH A PERSONAL VISIT THAT
A MEMBER OF THE EMBASSY'S STAFF RECENTLY PAID THESE
INSTITUTIONS THAT THE FOLLOWING ARE CONSIDERING LOANS
TO THE URUGUAYAN GOVERNMENT, OR TO THE URUGUAYAN PRIVATE
BANKING SECTOR FOR REDISTRIBUTION OF FUNDS TO END-USERS.
FEEL FREE TO DISCUSS THE CURRENT SALES OPPORTUNITY OF
UP TO 30 VESSELS WITH THE FOLLOWING CONCERNS:

MERCANTILE FINANCIAL GROUP
3350 SOUTHWEST 27TH. AVENUE
MIAMI, FLORIDA 33133
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ATTN: MR. JOSEPH ROSENBERG
PHONE: 305-959-3074

FIRST PENNSYLVANIA BANK N.A.
PHILADELPHIA, PA. 19101
ATTN: MR. JOSEPH A. NOWAK

AREA REPRESENTATIVE, LATIN AM. DIV.
MR. DONALD B. HEIMARK
VICE PRESIDENT, INT'L DEPARTMENT
PHONE: 215-786-8446

FIRST WISCONSIN NATIONAL BANK OF MILWAUKEE
777 E. WISCONSIN AVENUE
MILWAUKEE, WISCONSIN 53202
ATTN: MR. HOMER H. FARIAS, VICE PRESIDENT
PHONE: 414-765-5646

SEATTLE-FIRST NATIONAL BANK
INTERNATIONAL BANKING DIVISION
P.O. BOX 3586
SEATTLE, WASHINGTON 98124
ATTN: MR. DANIEL H. DREYZIN
ASSISTANT VICE PRESIDENT, LATIN AM. DEPT.
PHONE: 206-583-4218
SIGNED: SALE V. SLAGHT, COMMERCIAL ATTACHE, AMERICAN EMBASSY,
MONTEVIDEO, URUGUAY.
PEZZULLO

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NNN

*** Current Handling Restrictions *** n/a
*** Current Classification *** UNCLASSIFIED

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 24 apr 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 jan 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1978MONTEV01360
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
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Executive Order: n/a
Errors: n/a
Expiration:
Film Number: D780175-0782
Format: TEL
From: MONTEVIDEO
Handling Restrictions: n/a
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ISecure: 1
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Line Count: 87
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Litigation Codes:
Litigation History:
Locator: TEXT ON MICROFILM, TEXT ON-LINE
Message ID: 4f7335a6-c288-dd11-92da-001cc4696bcc
Office: ACTION ARA
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
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Review Content Flags:
Review Date: 29 mar 2005
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: N/A
Review Release Event: n/a
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Review Withdrawn Fields: n/a
SAS ID: 2828935
Secure: OPEN
Status: <DBA CORRECTED> srp 980128
Subject: SALES OPPORTUNITIES FOR FISHING BOATS IN URUGUAY
TAGS: BEXP, UY
To: ATLANTIC MARINE COMPANY INFO STATE MULTIPLE
Type: TE
vdkgvwkey: odbc://SAS/SAS.dbo.SAS_Docs/4f7335a6-c288-dd11-92da-001cc4696bcc
Review Markings:
Sheryl P. Walter
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